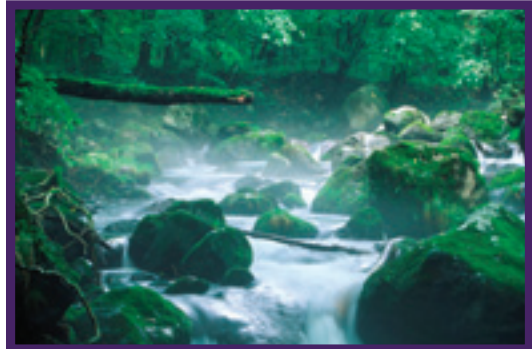


McGill & Hill Group Seminars Plus*

Continuing Education for the Dental Profession

***NEW BONUS:**
Seminar Attendees
Now Also Receive
30-Minute Complimentary
Follow-up Consultation
with Speaker!



**July 13-17, 2010
HOT SPRINGS, VA**



**January 25-29, 2011
STEAMBOAT, CO**



**February 8-12, 2011
ST. THOMAS, USVI**

Approved PACE Program Provider FAGD/MAGD Credit. Approval does not imply acceptance by a state or provincial board of dentistry or AGD endorsement. (1/1/08 to 12/31/10)



The McGill & Hill Group, LLC
8816 Red Oak Blvd. ■ Suite 240 ■ Charlotte, NC ■ 28217
Phone 704-424-9780 ■ Toll Free 877-306-9780 ■ Fax 704-424-9786

www.mcgillhillgroup.com

Course Descriptions

Planning For Retirement:

You will face more decisions in the last five years of practice than at any time during your career and these decisions are some of the most important you'll ever make. Unfortunately, most doctors have neither the time nor the financial training to effectively address the numerous financial issues relating to retirement, including how and when to sell your practice, methods to reduce taxes on practice sales, when and how to take retirement plan and IRA distributions, how to convert to tax-free Roth IRAs, how to meet cash flow needs in retirement, and proper investment strategies. As a result, many doctors lose hundreds of thousands of dollars due to financial errors in these critically important areas. Learn the leading edge strategies necessary to develop a well-designed, customized game plan to assure a successful retirement.

Transitions in Tough Times:

Learn how to thrive - not just survive - in tough times. The decision to succeed is in your hands. This course will teach you how to come through tough times better, not beaten. Learn proven practice transition strategies that work. Position your practice to maximize the benefit whether your transition plans are immediate, near-term, or longer. Just some of the topics covered at this entertaining (yes, actually fun!) and productive course are:

- Practice values are not declining
- Financing is still available
- Taking control of what you control
- Determining the best time for a transition
- How to nurture a successful associate
- Partnerships: Buy-ins/Buy-outs
- The drivers of fair market value
- Selling your practice and keeping the most

Estate Planning, FLPs, and Asset Protection Strategies:

Are you paying too much and ending up with too little? This course will show doctors how to implement aggressive family tax planning strategies to dramatically slash taxes. Proper planning to optimize tax results for buyers and sellers in practice transitions will also be covered, as well as successful estate planning and asset protection strategies to protect your family.

LEARN HOW TO:

- Save your family \$500,000 (prevent est. planning mistakes)
- Asset protection devices dentists should know
- Use FLPs to slash taxes and protect assets
- Minimize taxes on practice sale/real estate
- Maximize tax benefits as practice buyer
- Proper insurance coverages

Achieving Financial Independence:

Join the 5% of dentists who can afford to retire at age 65. Using these winning financial strategies, you can develop a personalized game plan to double - or even triple - your net worth in only ten years and reach financial freedom. This hard-hitting program contains "inside information" that you simply can't find elsewhere - gleaned from over 30 years of working exclusively with the dental profession. HIGHLIGHTS INCLUDE:

- Develop winning saving and debt reduction strategies
- Slash children's educational costs by 50% or more
- Save thousands in unnecessary insurance costs
- Huge tax-deductible retirement savings strategies
- Discover tax-free income secrets
- Increase business tax deductions
- Simple steps to increase profitability
- Reduce stress - control your money

Successful Investment Strategies:

Over 90% of doctors do not understand their true investment returns, the fees, commissions, and other charges they are paying, and the impact that investment performance will have on their ability to successfully retire. Unfortunately, this ignorance routinely robs doctors of hundreds of thousands of dollars, and sometimes millions of dollars, in their retirement nest egg. This fast-paced, technology-based program will teach doctors how to avoid the most common investment errors plaguing them and the best strategies for improving investment returns. TOPICS COVERED INCLUDE:

- A review of current economic conditions and the investment environment
- Understand your portfolio and design proper asset allocation based on age and risk profiles
- How to use DRIPS, automatic saving plans, and investing programs using dollar cost averaging
- Reduce excessive commissions & fees by understanding front-end / back-end loaded investments
- Proper performance monitoring and advisory relationship issues critical to success
- Investment strategies for slashing taxes through proper gain/loss and charitable gifting planning

Housing details and group rates provided upon registration or available upon request



Course Instructors

Seminar Attendees Also Receive a 30-Minute Complimentary Follow-up Consultation with the Speaker of Each Course They Attend!

John K. McGill, CPA, JD, MBA - John K. McGill is President of John K. McGill & Company in Charlotte, NC, principal of The McGill & Hill Group and tax attorney who is a partner with the law firm of McGill and Hassan, P.A. He holds both a Masters in Business Administration degree and a law degree from the University of N.C. at Chapel Hill. He formerly worked with the Office of Chief Counsel, the legal branch of the Internal Revenue Service, in Washington, D.C. Mr. McGill is Chief Editor of The McGill Advisory newsletter and co-author of *Employing Family Members in Your Business: A Tax Bonanza!*

Roger K. Hill, ASA - Roger K. Hill is an accredited senior appraiser (ASA) of the American Society of Appraisers, a member of the Institute of Business Appraisers, and a founder/charter member of the Practice Valuation Study Group. Mr. Hill received his MBA from the University of Houston in 1976. He is an active speaker and has been published extensively, and at the request of the American Dental Association, has recently completed work on a book about practice transitions.

Blake W. Hassan, CPA, JD - Blake W. Hassan is a shareholder in the law firm of McGill and Hassan, P.A. in Charlotte, N.C. He received his law degree from the University of N.C. at Chapel Hill (J.D. with honors, 1993). Mr. Hassan is a Certified Public Accountant (N.C. 1988). Mr. Hassan has been engaged in the private practice of law since 1993, concentrating in the areas of taxation, transactional work (negotiations, document preparation, etc.), estate planning and administration services (including FLPs), associateship employment agreements, and general corporate matters. Additionally, through his affiliation with The McGill & Hill Group, LLC, Mr. Hassan is involved with numerous professional practice transition matters.

Robert "Bo" Elliot, Jr., CPA - Bo is a CPA and shareholder in the firm of Elliott Davis, PLLC in Charlotte, N.C. He has practiced as a CPA over 30 years. During that time, he has provided tax, accounting and consulting services to closely held businesses. In that capacity, he has advised on many mergers, acquisitions and sales of those firms. Mr. Elliot began his affiliation with The McGill & Hill Group in 2003 with an emphasis on the dental industry. Today his firm serves over 100 dental practices across the country. In addition to public accounting, Bo has participated in real estate development projects in the Charlotte area.

Robert V. Sytz, Jr., CPA, CFP - Mr. Sytz is President and CEO of Select Consulting, Inc., a registered investment advisor specializing in investment management for the dental profession. Mr. Sytz has more than 25 years of professional experience in financial and investment planning. Mr. Sytz earned a bachelor's degree in accounting from the University of N.C. at Charlotte. Having worked several years with an international accounting firm as a tax consultant, he received his Certified Public Accountant certificate in 1984. Mr. Sytz completed the course of study for the Certified Financial Planning certificate at the College for Financial Planning in 1986 and was licensed in the securities industry as a NASD Series 7, Series 63 and Series 65 licensee.

The McGill & Hill Group offers consulting services in the areas of tax and business planning and dental practice transitions. Affiliates offer services in the areas of retirement plan administration, CPA/accounting, legal, and investment advisory services. Further information is available upon request from our CDE department.

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Registration

NEW BONUS: Seminar Attendees Also Receive a 30-Minute Complimentary Follow up Consultation with the Speaker of Each Course They Attend!

HOT SPRINGS, VA - The Homestead Resort

Half Day Courses (4 AGD hours per course) 8:30a.m. - 12:30p.m.

CHOOSE YOUR COURSES:

Afternoon free to enjoy resort amenities!

Planning For Retirement **July 13, 2010**
 Transitions in Tough Times **July 14, 2010**
 Estate Planning, FLP, Asset Protection **July 15, 2010**
 Achieving Financial Independence **July 16, 2010**
 Successful Investment Strategies **July 17, 2010**

Doctor Spouse Staff/Other
\$295 \$155 \$155
\$295 \$155 \$155
\$295 \$155 \$155
\$295 \$155 \$155
\$295 \$155 \$155

TOTAL
 \$ _____

STEAMBOAT, CO - The Steamboat Grand

Half Day Courses (4 AGD hours per course) 7-9:00a.m. & 4-6:00p.m.

CHOOSE YOUR COURSES:

Mid-day hours free to ski!

Planning For Retirement **Jan 25, 2011**
 Transitions in Tough Times **Jan 26, 2011**
 Estate Planning, FLPs & Asset Protection **Jan 27, 2011**
 Achieving Financial Independence **Jan 28, 2011**
 Successful Investment Strategies **Jan 29, 2011**

Doctor Spouse Staff/Other
\$295 \$155 \$155
\$295 \$155 \$155
\$295 \$155 \$155
\$295 \$155 \$155
\$295 \$155 \$155

TOTAL
 \$ _____

ST. THOMAS, USVI - Marriott Frenchman's Reef

Half Day Courses (4 AGD hours per course) 8:30a.m. - 12:30p.m.

CHOOSE YOUR COURSES:

Afternoon free for island sun and sand!

Planning For Retirement **Feb 8, 2011**
 Transitions in Tough Times **Feb 9, 2011**
 Estate Planning, FLPs & Asset Protection **Feb 10, 2011**
 Achieving Financial Independence **Feb 11, 2011**
 Successful Investment Strategies **Feb 12, 2011**

Doctor Spouse Staff/Other
\$295 \$155 \$155
\$295 \$155 \$155
\$295 \$155 \$155
\$295 \$155 \$155
\$295 \$155 \$155

TOTAL
 \$ _____

Contact Information

Doctor's Name: _____

GP Ortho Endo Perio Prosth Oral/Max Pediatric Other: _____

Additional Seminar Attendee(s) _____

Address _____ City _____ State _____ ZIP _____

Phone (____) _____ Fax (____) _____ Email _____

PAYMENT METHOD: Check (payable to John K. McGill & Co.) VISA MasterCard Amex Discover
 Card # _____ Sec. Code _____ Exp. Date ____/____/____

Cardholder Signature: _____

CANCELLATION POLICY: Within 45 days receive future seminar credit for full amount or refund less \$100 penalty.

FAX to: (704) 424-9786 Phone (704) 424-9780 Toll Free (877) 306-9780

Or Mail to: The McGill & Hill Group, LLC
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 Charlotte, NC 28217